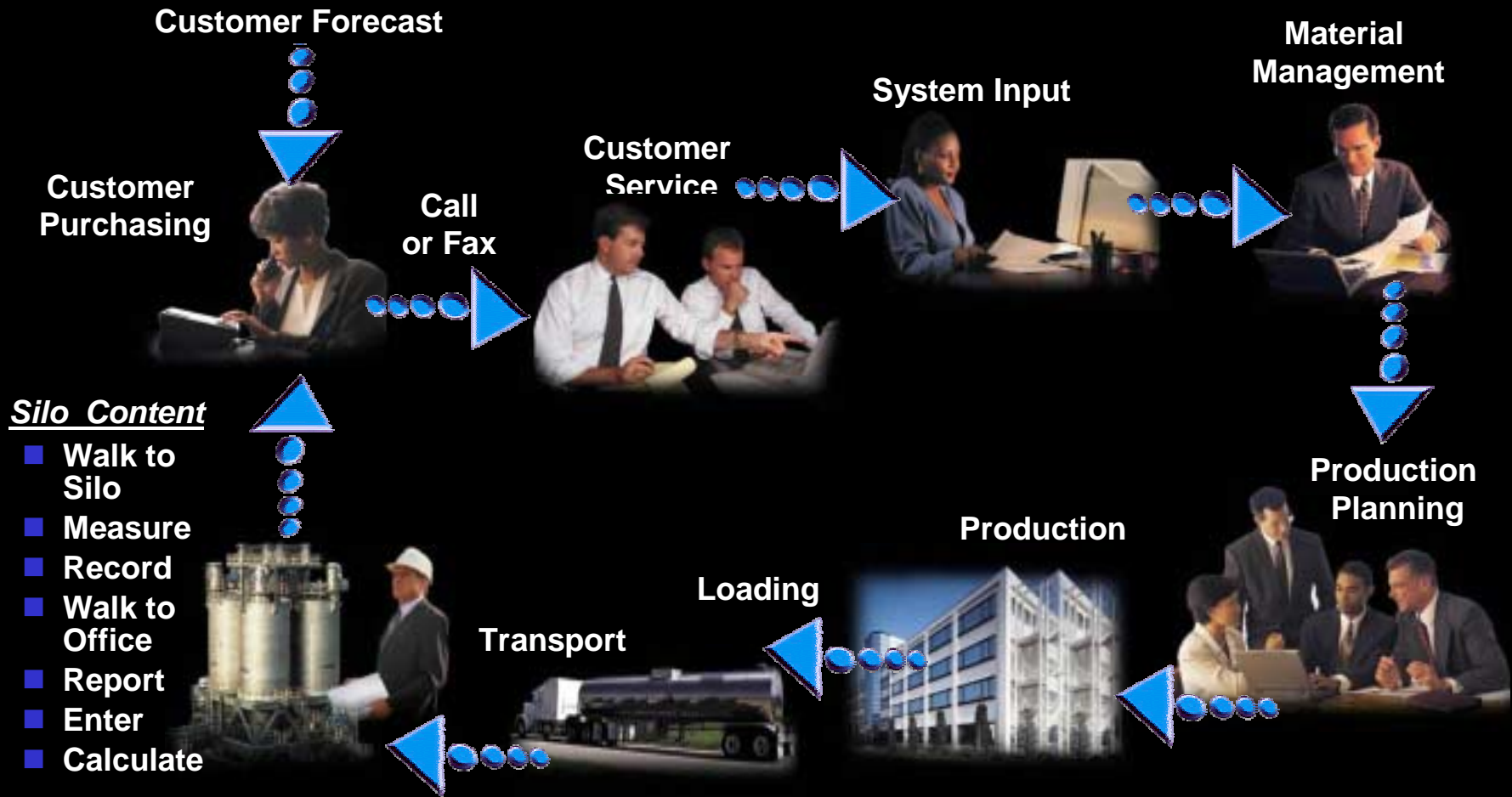


A web-based service utilizing sensor technology and 6 Sigma data analysis to optimize supply chain and operations management, resulting in customer value by lowering cost for our customers and maximizing their efficiency.

Global VMI

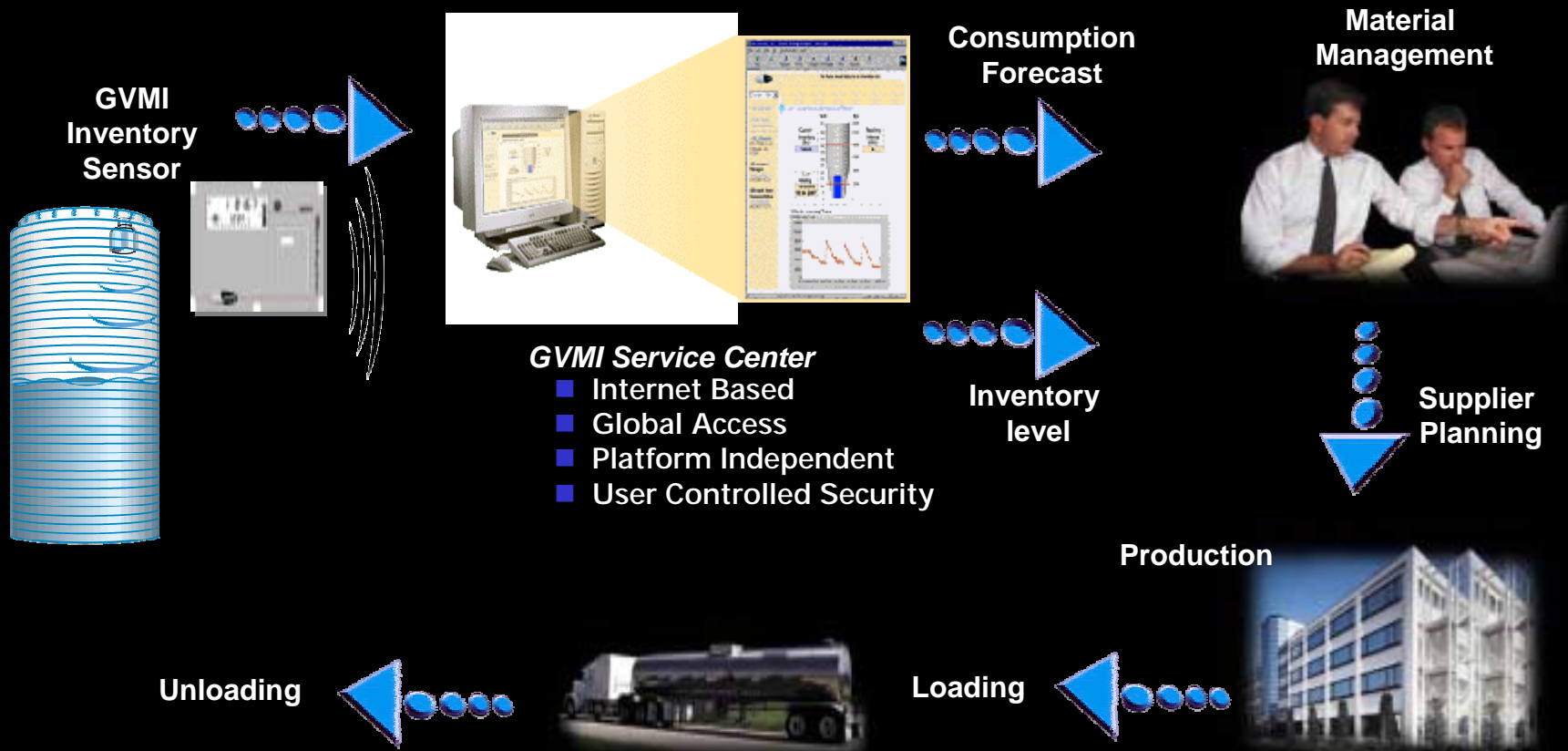
A Powerful Vendor Managed Inventory System - The Strongest Link In Your Supply Chain

How The Current Supply Process Functions



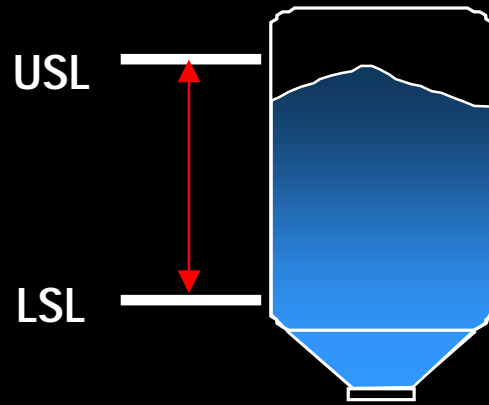
Many Steps, Many People: "Hidden Factories" = Inefficiency

How Will Global VMI Help My Business?



Real Time Information Flow Delivers Customer Value

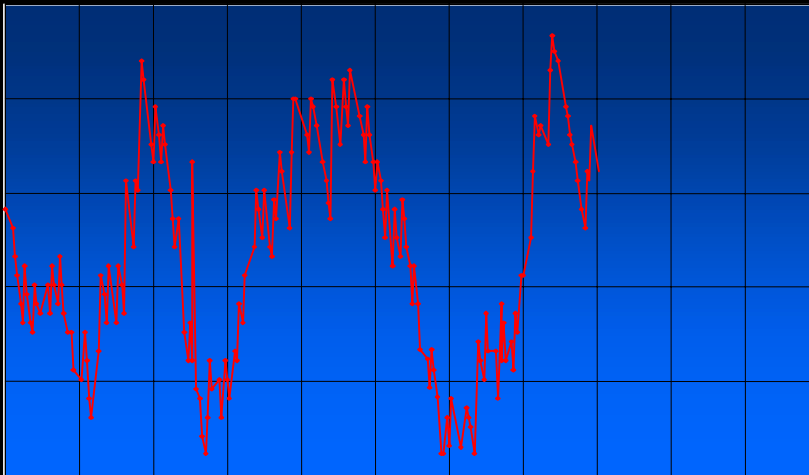
Linking Customer & Supplier



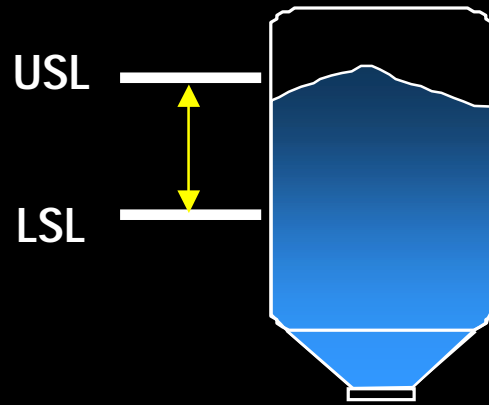
Pre VMI

Benefits of Global VMI

- Transparent logistics for materials supplier & user
- Manufacturing stability
- Reduction of risk of stock outs
- Inventory reduction
- Elimination of returned shipments, demurrage costs and rush shipments



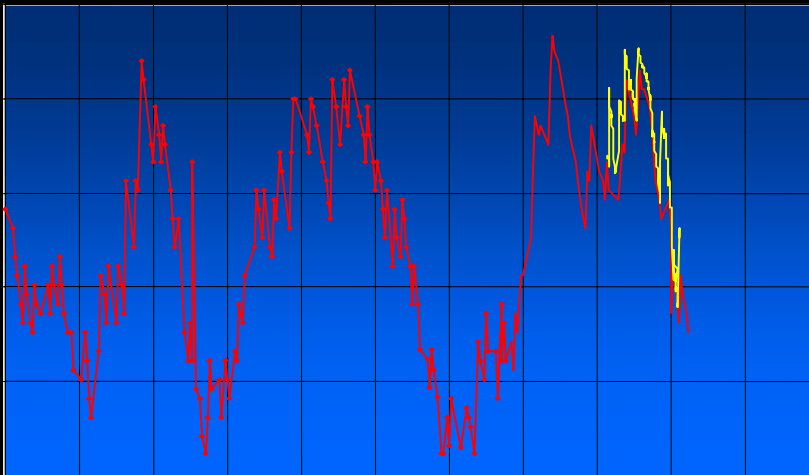
Linking Customer & Supplier



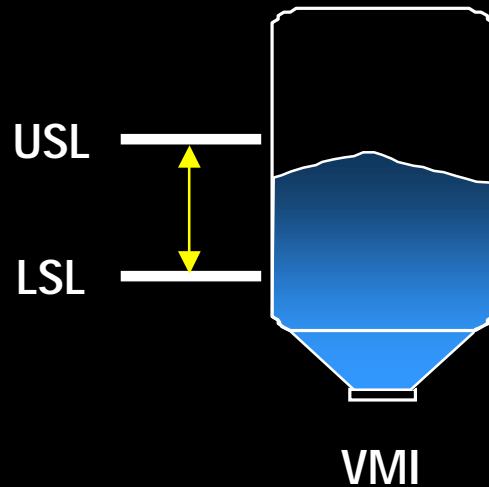
Reduce Variation

Benefits of Global VMI

- Transparent logistics for materials supplier & user
- Manufacturing stability
- Reduction of risk of stock outs
- Inventory reduction
- Elimination of returned shipments, demurrage costs and rush shipments



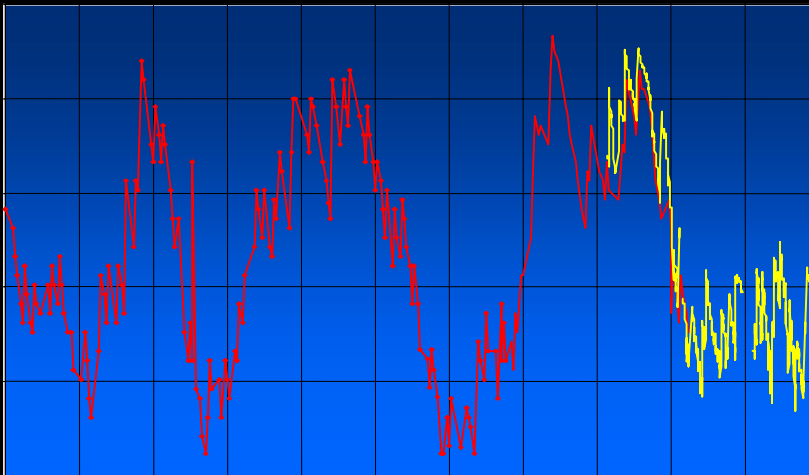
Linking Customer & Supplier



Benefits of Global VMI

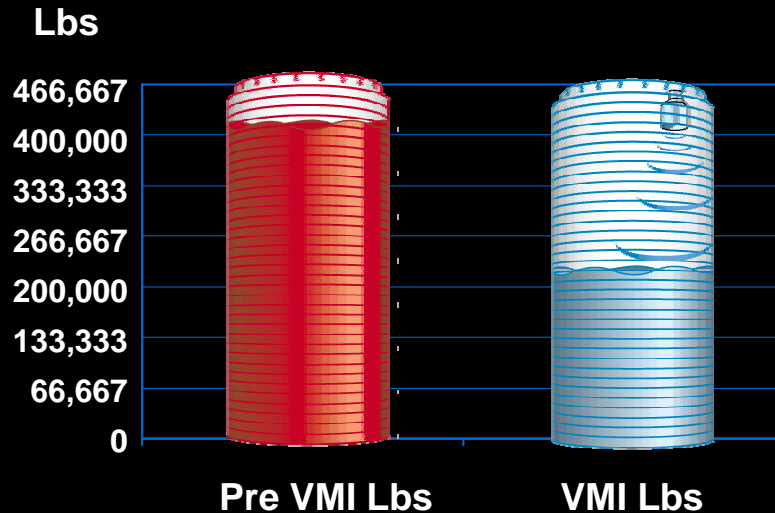
- Transparent logistics for materials supplier & user
- Manufacturing stability
- Reduction of risk of stock outs
- Inventory reduction
- Elimination of returned shipments, demurrage costs and rush shipments

Reduce Variation...
Shift Mean...
Drive Out Cost



Customer Value

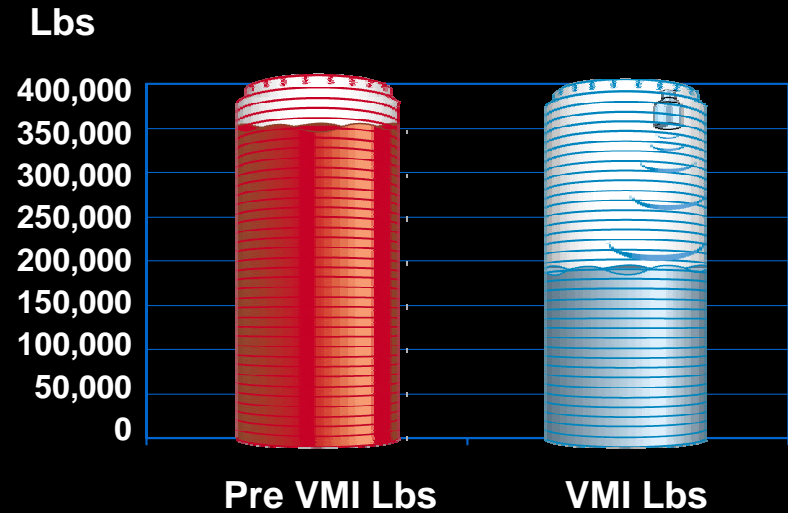
Plastics Part Manufacturer



- 50% Inventory Reduction
- 3 Yr Investment = \$36,600

\$213,000 Savings

Consumer Products Manufacturer

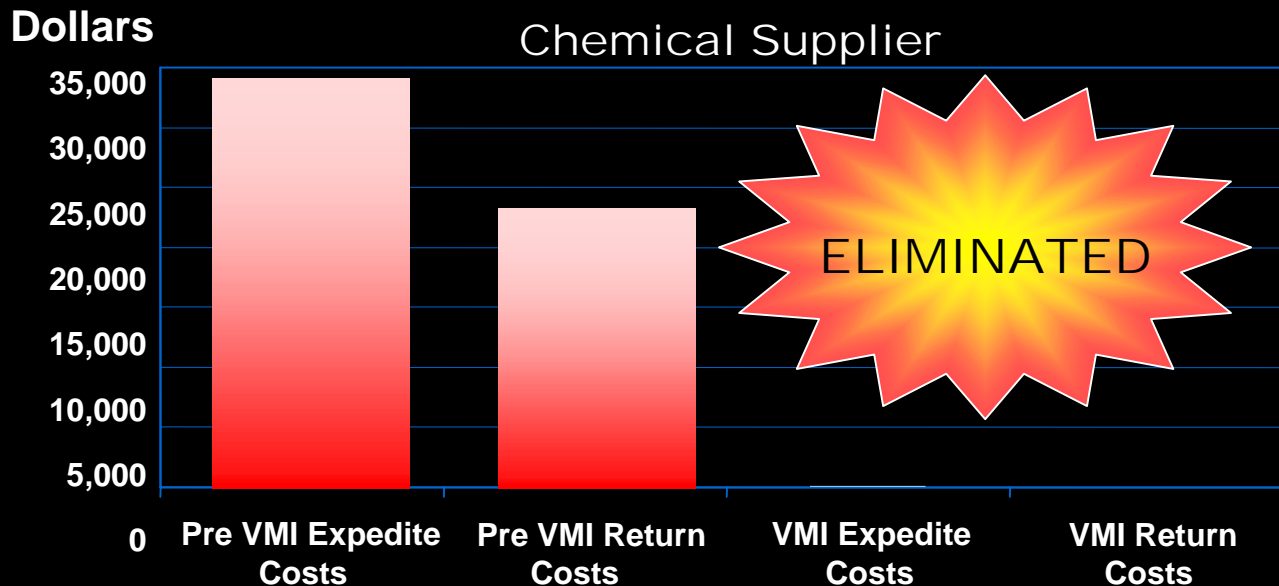


- 45% Inventory Reduction
- 3 Yr Investment = \$36,600

\$119,000 Savings

Average Benefits = 5 x Costs

Customer Value

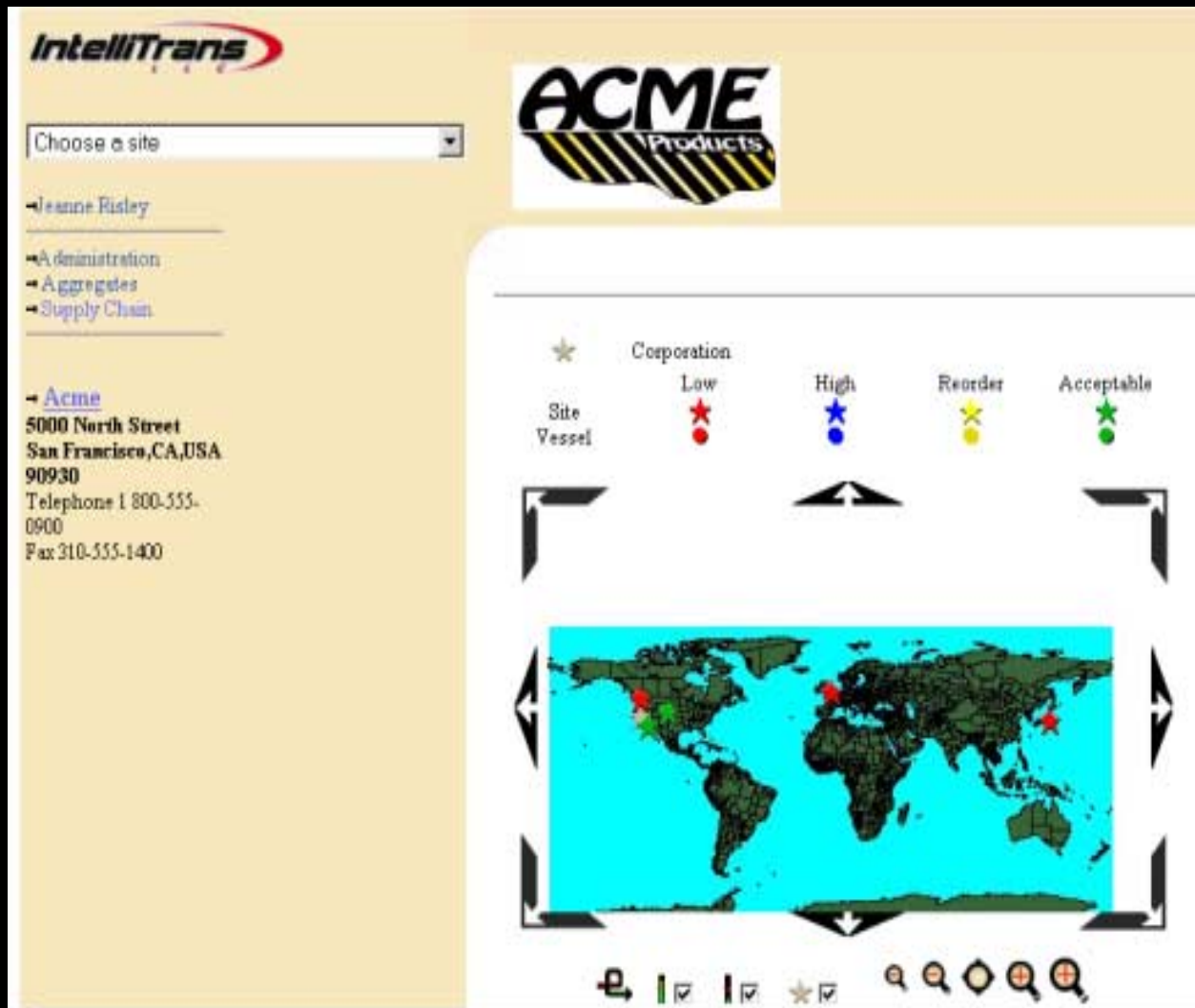


- \$31,500 Annual Expedite Costs Eliminated
- \$21,600 Annual Return Truck Cost Eliminated
- 3 Yr Investment = \$12,200

\$147,000 Savings

Average Benefits = 5 x Costs

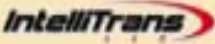
Customer Web Site



Global Site Visibility


- Quick access to all sites
- Link to corporate web page
- SSL security to user / silo level
- Available in a variety of languages & dialects
 - English
 - Spanish
 - German
 - Dutch
 - French
 - Japanese

Customer Site Summary












Choose a site

- Omni Risky
- Administration
- Aggregates
- Supply Chain
- Acme
 - 5000 North Street
 - San Francisco, CA, USA
 - 90930
 - Telephone 1 800-555-0900
 - Fax 310-555-1400
- Tokyo
 - Hikaya Bldg. 1-2
 - Yurakucho Chiyoda-ku
 - Tokyo, Japan
 - 100-0006
 - Telephone 1 91-3 5729-3579




Tokyo, Japan

[\[Back To Map\]](#)

Number and Material	Current Inventory	Last Reading	Level Trend	Dynamic Trending
Tokyo - Silo 1 Blue Polycarbonate BL111 PC Silo A111	70000 Pounds 32000 Kilograms	Jun 3, 2003 6:25:25 AM EDT	 	
Tokyo - Silo 2 Red PE RED110 PE Silo A112	95000 Pounds 43000 Kilograms	Jun 3, 2003 6:25:41 AM EDT	 	
Tokyo - Silo 3 Yellow Polycarbonate YWL111 PC Silo A113	110000 Pounds 54000 Kilograms	Jun 3, 2003 6:23:11 AM EDT	 	

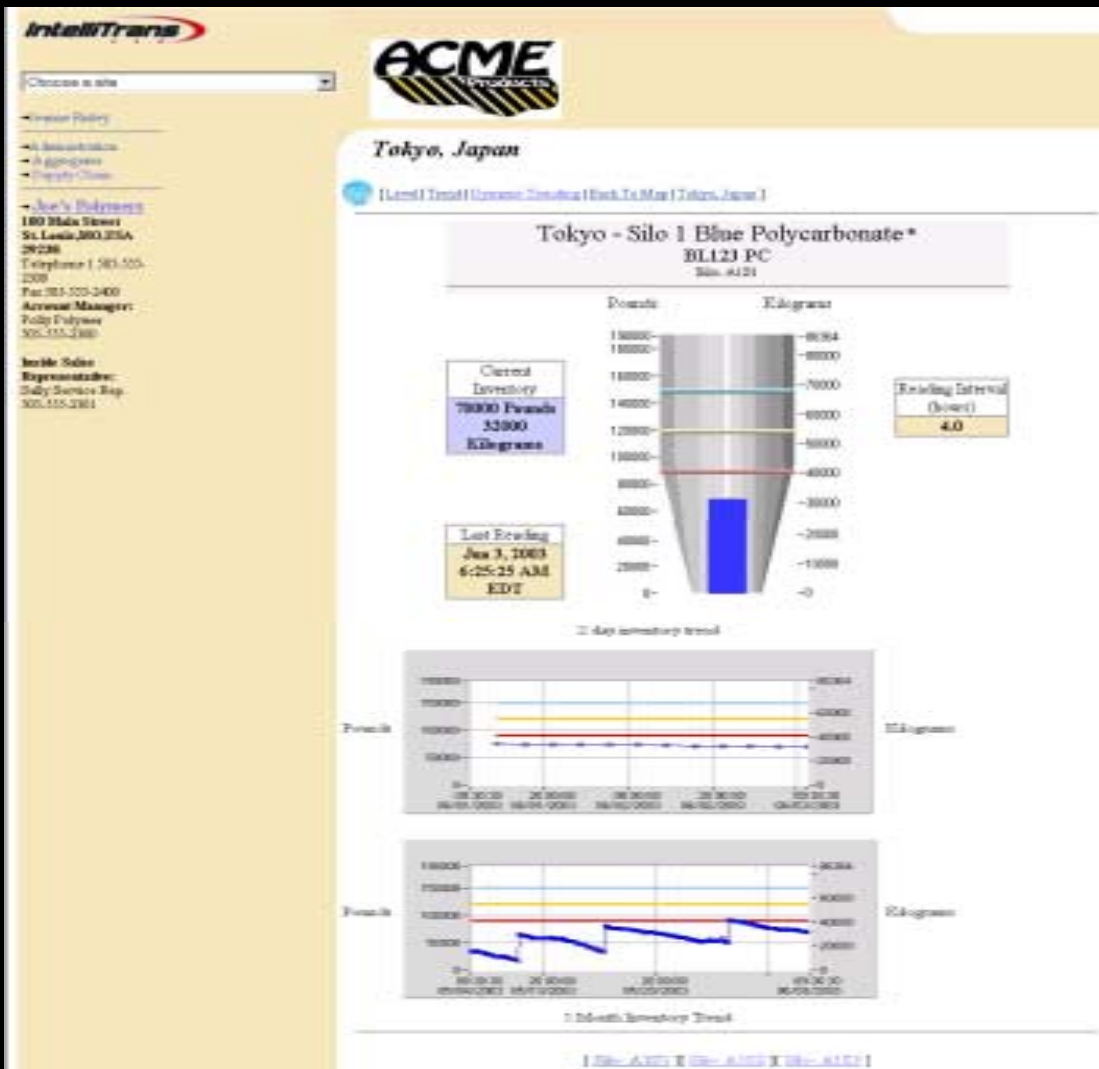
Blue PC

Aggregate Elements			Current Inventory	Date Range	Dynamic Trending
Vessel	Silo	Company	128000.0 Pounds / 58000.0 Kilograms	-	
London Silo 1 - Blue Polycarbonate	London	Acme			
Tokyo - Silo 1 Blue Polycarbonate	Tokyo	*			

Quick Site Overview

- Inventory status for each silo
- Color-coded to drive action
- Quick access to supplier information

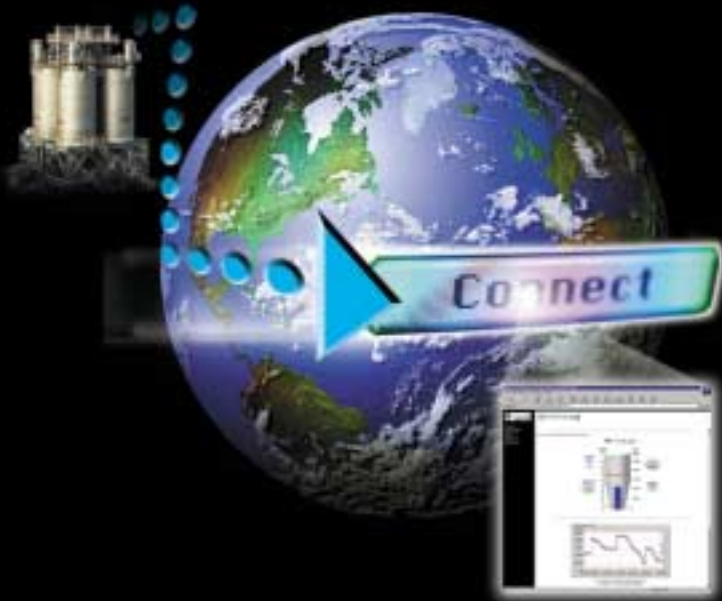
Customer Silo Summary



Detailed Inventory Information

- Visual silo status
- Inventory level vs. time
 - 1 month and 2 day (not shown here) graphs
- Use data to optimize supply chain

Global VMI Service Advantage - Installation



Full Turn-Key Process

- Site pre-visit to develop system design
- Full physical and electrical installation
- Post-installation site visit for installation review and sensor commissioning

Continuous System Support

- Six Sigma GRR Process
- On-site warranty for the length of agreement for installation and hardware
- GVMI monitoring of data communication and data accuracy
- GVMI 24x7 data center support

Turn-Key Process Supported By Full Warranty

Global VMI Service Advantage - Support

Customer



Supplier



Analyst

Customer-focused Supply Chain Analyst

- In-depth training for customer and supplier
- Cultural Change Acceleration Process (CAP)
- Ongoing coaching, mentoring, and support
- Instantaneous granting/removing access to vessels

6 Sigma Data Analysis

- Statistical safety stock calculator
- Re-order point determination
- Variation analysis - usage and delivery
- Upper specification limit determination
- Quantification of value delivery for customer and supplier

**Team, Tools, and Processes to Facilitate Collaborative
Supply Chain Management**

Global VMI Service Advantage - System



Internet-based Service

- 24 x 7 Global Access
- No Special Software Required

Continuous Enhancements Automatically Included

- Aggregation
- Dynamic Graphing
- Additional Device Types (Flowmeters)



Multi-Generation Product Plan

- Collaborative Forecast (with Accuracy Analysis)
- Logistics Tracking (Status, Dynamic ETA)
- Packaged Goods Inventory Monitoring
- Financial Services

Continuously Evolving Service